



Quanterra
Global

2026

Introduction QG Network

Personal. Connected. Clear.



Hear From Our Current Network Members

“I enjoy the easy and smooth way to get in touch, it is very practical”



“I am completely comfortable offering the network to the people I speak with”





Hear From Our Current Network Members



“A network of entrepreneurs with better solutions for other entrepreneurs”



“Having that network is key for decent Transfer Pricing work”





Who are we for?

- At our core, we are a network for:
 - Firms solely focused on Transfer Pricing
 - Broader firms with one or more senior transfer pricing specialists
 - Independent Transfer Pricing professionals
- You are likely a good fit when you:
 - have the expertise, confidence and entrepreneurial mindset to run your own firm;
 - enjoy to really help your clients, are pragmatic and to the point while understanding the relevant theory and applying that where supportive;
 - care for your clients, colleagues and network members;
 - are collaborative and enjoy helping each other;
 - recognize that we live in a big world and are no competitors from each other while we may have many overlapping capabilities;
 - have a passion for transfer pricing (and entrepreneurship) and enjoy sharing that passion with peers.



What is happening and how do we support? (1/2)

1. Independent firms are finding it increasingly difficult to remain independent
 - Private equity is acquiring many independent firms after which you lose your freedom and may feel squeezed out for higher profits.
 - Would it make you happier in the long run?
 - We offer the platform that avoids having to take this route.
2. Clients expect a full service offering and global coverage
 - Simply saying you know someone in Country X is no longer enough.
 - Showing you are part of a respected global TP network and have access to local expertise, niche expertise, technology and capacity when needed exceeds expectations.
3. Clients cannot explain to their CFO or board why they opt for 'that local TP firm' without a solid story.
 - Clients typically dislike the Big-4 but require an alternative platform that has sufficient resources to help them globally, has a solid reputation with related social proof and can jump in if something happens with the lead partner or the scope of work gets too big to handle appropriately.
 - Being a Network Member of Quantera Global provides you with this solid story and the appropriate resources.
4. Value perception is influenced by, among other things, global capabilities, association and thought leadership
 - Even when performing the same work in the same manner, the value perception, and thus acceptance of certain fee levels, increases when clients see you provide them with security, global support when needed and are part of the Quantera Global Network.
 - Each Network Member is encouraged to share relevant blogs or articles that are then posted on the QG website, shared via our Newsletter and shared via Maikel Verhoeven's LinkedIn, highlighting your contribution.
 - Each Network Member is encouraged to join The Transfer Pricing Method Podcast and Webinars for further exposure.
 - When contributing in a way, that content is leveraged in multiple ways, so you spend less time on creating quality content.
5. Clients increasingly expect in-depth knowledge
 - Transfer Pricing is getting more niches within the niche (like financial transactions, OTP, valuations). As a small/local firm it is difficult to fully develop in all these fields, let alone having senior team members to help you strengthen your expertise and act as a sparring partner.
 - We provide access to in-depth senior transfer pricing experts on all niches in a handy overview.
 - Niche experts may set-up regular calls to align on challenges and approaches and develop new offerings together.



What is happening and how do we support? (2/2)

6. Technological developments are difficult to keep up with
 - Technological / AI developments can put pressure on smaller independent firms that cannot keep up in tracking which technologies are actually worth investing in.
 - We bundle practical insights on best practices for (TP) consultancies, offer technology as addition to your offering, leverage a better negotiation position as a group with potential technology suppliers and will develop further support over time.
7. Talent shortages require firms to become more attractive employers
 - Talent can be difficult to attract, is looking for a development path, opportunities (abroad), valuable experiences and a sense of being part of a larger community and something meaningful.
 - We develop win-win situations that provide more opportunities for team members and a better positioning as employer.
8. Providing appropriate learning opportunities for each team member can be burdensome
 - Offering solid learning experiences at the appropriate level can be quite burdensome.
 - We bundle trainings at different levels online with live interaction and meeting peers.
 - We develop an online learning portal in which staff can access exclusive training sessions.
 - Depending on the level of interest we organize physical gatherings for different seniority levels to meet each other and learn from one another.
9. Database costs are severe while benchmark offerings are price competitive
 - Database providers increase prices each year and having smart solutions as a group can increase margins / lead to better offerings.
 - We share insights on database costs, seek ways to lower database costs and costs of full benchmark study offerings and leverage a better negotiation position as a group (for those interested).
10. Life can be lonely at the top
 - It can be inspiring and fun to meet peers in similar positions in a friendly and closed environment and exchange ideas on how to run a TP consultancy and geek together on in-depth Transfer Pricing topics.
 - The Network aims to organize a 2.5 days [TP Summit](#) each year or every two years dependent on interest.
 - Regular interaction with other Network Members is encouraged and facilitated.



FAQs

What do I need to do to be able to join and what happens?

1. Express interest
2. Share your Transfer Pricing capabilities / experience via your LinkedIn profile and/or website
3. A partner of QG will perform a desktop review accordingly and subsequently set up a call if you are a potential fit.
4. During the call it will already be aligned if / how we can move forward.
5. If your focus jurisdiction is already covered, before accepting, the existing alliance in that jurisdiction will be consulted.
6. If everything looks good, we will share the standard Network Member Agreement via DocuSign for signature.
7. Our marketing team will subsequently reach out with a draft press release and guidance on how to participate in co-marketing efforts.
8. Our finance team will share a KYC link via DocuSign to facilitate collaboration with Network Members.
9. You will be provided access to relevant network initiatives and resources.

What are the costs and how about commissions etc.?

- The annual membership fee for 2026 is €3,750, which is discounted to €2,500 for one-person firms. An inflation correction can be applied annually.
- If you would like to be a Quanterra Global branded firm (with a Quanterra Global e-mail address etc.), there is a 1% royalty and the Membership Fees are considered a minimum annual payment.
 - › This means as such that if you are a one-person firm and generate annual revenue of €150,000, the fee would be in total €2,500. If you would for example make a revenue of €400,000, the fee would be €4,000.
- There are no additional fees or revenue-sharing arrangements. Commissions are not applied as the consensus among members was that everyone simply wants to help their clients in the best way and feels less comfortable with a commission structure.



FAQs

How are Network Initiatives organized?

- Either by the Quanterra Global organization or so-called Committees.
- The Committees are set-up on different topics; collaboration on clients, thought leadership, technology and AI, benchmark studies and databases, training and HR.
- Each committee has a chair and around three committee members.
- The persons representing the committee may change over time, you may express interest and this will then be taken into account when opportunities arise.

Can I approach a Network Member in Country X directly?

- Absolutely. In fact, we encourage you to contact other Network Members directly whenever it benefits your client or project. Relevant contact details will be shared soon.



Let's connect

